Online Consulting Workshop For

Entrepreneurs & Small Business Owners



Business Champions Program



2 Hours every Friday, 10 am to 12 Noon for 52 Weeks



CSense Management Solutions Pvt Ltd

Regd. Address: A/102, Surya Kiran Building, SVP Road, Borivali W. Mumbai 400092 Bengaluru: 604, E Block, Merahomes, Seegehalli. Bengaluru 560067 CIN - U74900MH2016PTC272648 | GSTIN - 27AAGCC3736Q1Z4

Introduction





Have you realised your dream?

You started this business with a longstanding dream of achieving something.

Many organisations find it difficult to cross their 10th anniversary - more than 50% never see their 6th.

Sometimes just running an organisation becomes a Herculean task. In reality, it becomes so difficult

to realise that we had a dream.

We have lost a cheering, charming and courageous Leader - within us.

Come, let us rediscover the Leader within every business owner - who is longing to reach unreachable stars. The Leader within you will take the organisation to new heights, make it prosperous and perpetual.



Who Should Attend

This program is designed exclusively for Entrepreneurs and Decision-makers in small businesses

organisation/family business.
And not for Managers or Start-ups!

Benefits



Connect with your purpose and find a balance between business and personal accomplishments

Find your Joy in what you do - Know your leadership style and learn to play within your strength

Get your organisation Organised -Understand the key pillars.

Redefine the business model and

become customer centric organisation

Identify the right people to form right team

Devise winning strategies that work for your organisation

Get actionable Long Term and Short Term plans

Course Outline





Month	Deliverable	Month	Deliverable
1	Giving Shape to your Dreams	7	Business Plan
2	Finding Joy in Business	8	Marketing Strategies
3	Organising the Organisation	9	Customer Need Fulfilment (Innovation Management)
4	Six Natural Stages of Business & Priorities	10	People Development
5	Reinventing Business Model	11	Art of Selling
6	Strategies & Execution Hand- Holding	12	Next Orbit



Program Details

Course Fee Rs. 7,000/- per month

Online Session

- Every Friday, 2 hours of Online Interactive Learning session over Zoom
- For 52 Weeks (1 year)

Off-line Support

Workout Tools, Assessments and Web Tools

Registration

Small Group Bootcamps

Group Learning & Bootcamps

- Maximum 15 entrepreneurs in a Batch
- Will be from non-competing business (only one member from one industry to keep away 'competition')
- Small Group Bootcamps with 4 members will be formed for cross learning based on mutual interests.





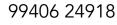
For further Information and Registration, visit

https://www.csensems.com/online-consulting/

https://forms.gle/zR7hoHQmQUXjML7fA

Contact







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About CSense





We support clients in their journey of operational excellence through Lean, Six Sigma, Kaizen, TPM and 5S. Contributed cost savings of more than 100 Cr to our clients through our interventions.

We also work extensively with SMEs, creating Extraordinary Organisations through Strategy Development and Deployment and Sustainable process improvements. Worked with 100+ SMEs across Maharashtra and Tamilnadu.

We have provided training, coaching and implementation of Lean, Six Sigma and Kaizen initiatives of process improvements and culture development at Hewlett Packard Enterprise, Ashapura International (mining), Capital Foods, Terminal Technology, Titan Jewellery, Nirmal Industrial Controls, Pfizer, World Bank Group and more.

For more info, Please visit www.csensems.com/about-csense/





About Faculty - LS Kannan

- Master Black Belt in Lean Six Sigma
- Visiting Faculty at ITM Group of Institutions, Navi Mumbai
- Visiting Faculty at KLN College of Engineering, Madurai
- **Empanelled Lean Manufacturing** Consultant with National Productivity Council (NPC)
- Certified Master Trainer for ZED
- Empanelled faculty at Confederation of Indian Industry (CII), Mumbai.
- Member of Quality Circle Forum of India (QCFI) and National Council for Quality Management (NCQM)
- Entrepreneurship Speaker, at Young Entrepreneurs School, Madurai, TN. Delivered 50+ seminars.

- Authored books
 - Getting out of the Maze How to win with a Right Organisational Improvement Methodology?' https://amzn.to/2JXW6Tq
 - Joyous Entrepreneur: 5 Steps of **Unleashing Your Personality** Power To Find Your Joy and Build a High-Energy Organisation. https://amzn.to/2YFYfqJ
 - Tamil Version https://amzn.to/3vRlsuM.
 - For more info, https://www.csensems.com/lskan nan/





